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**Workshop
Cibolo Economic Development Corporation
200 South Main, Cibolo, Texas 78108
Wednesday, August 17, 2016
6:00 P.M.**

MINUTES

1. Call to Order

Mr. Moody called the workshop to order at 6:07 PM

2. Roll Call and Excused Absences

Present – Mr. Moody, Mr. Boyle, Mr. Buell, Mr. Byrd, Mr. Bird, Mr. Hetzel, and Ms. Williams.
Staff – Economic Director Luft and Business Development Coordinator McVey

3. Discussion and recommendations with regards to the Mayors' outline for deliverables requested by the City Council on the development of an economic development plan and metrics as described in the Mayors' letter dated June 16, 2016.

The Board discussed the Mayor's letter regarding goals and metrics recommended by the AngelouEconomics 5-Year Strategic Plan. The following Board Members were assigned to look at the following goals:

- Business attraction and retention (Brian Byrd and Paul Buell)
- Target industry marketing (Robin Williams and Paul Buell)
- Evaluate the proper mix of public-private partnerships (Tim Bird and Robin Williams)
- Designate the park as a Foreign Trade Zone and endow with Freeport Exemptions (Stosh Boyle and Brian Byrd)
- Pass code variances to support infill developments (Stosh Boyle and Dick Hetzel)
- Continue support for downtown redevelopment plan (Tim Bird and Dick Hetzel)

The Board Members were tasked to research the above goals and provide suggestions for budget, personnel, timeline, and processes necessary to accomplish them.

4. Discussion and recommendations by the Board of Directors to create a "top 20 list" of businesses for the City to recruit.

The following 10 industries were identified as the most important for the EDC to pursue over the next year. At the August 24, 2016 Board of Directors Workshop, the Board was encouraged to provide specific companies within these industries they would like to target as well as provide contact information for those companies for Staff to engage.

1. Steak house
2. Sports bar
3. Lumber yard/hardware store

4. Breakfast place
 5. IKEA
 6. Recreation center/batting cages
 7. Spec's or other large-scale liquor store
 8. Sushi restaurant
 9. Travel stop or other name brand gas station with accompanying restaurant
 10. Movie theater or entertainment center
5. Discussion and recommendations by the Board of Directors to examine our current incentive program for real estate brokers, developers and businesses.

Board Members reviewed a listing of incentives available for real estate brokers, developers, and businesses. Mr. Luft was directed to update the list and send it back to the Board for review and further discussion at the August 24, 2016 Board of Directors Workshop.

6. Set a Date and Time for next Meeting – Board of Directors Workshop starting at 6:00 pm – August 24, 2016.
7. Adjournment

Mr. Boyle motioned to adjourned. Mr. Buell seconded the motion. All in favor, none opposed. Motion passed 7-0. Meeting adjourned 8:31 PM

PASSED AND APPROVED THIS 15th OF SEPTEMBER 2016.



Stan Boyle
Vice-President