

The background of the slide features a close-up, artistic shot of a glass filled with a golden-amber liquid, likely beer or whiskey. A thick, white, creamy foam head is visible at the top of the glass, which is tilted slightly to the right. The lighting is soft and warm, highlighting the textures of the liquid and foam.

City of Cibolo Budget Workshops FY 2020/2021

Presented: Tuesday, August 18, 2020

Challenges/Opportunities

Coronavirus/COVID-19

- Financial impact to City operations
 - Loss of recurring revenues in several areas:
 - a. Interest Income*
 - b. Building Permits
 - c. Municipal Court
 - d. Mixed Beverage Tax
- Reduction in workforce
 - Hiring freeze for 120 days
 - Many of our staff took on additional job duties.

Original Budget 2020	End of Year Estimate for 2020	Proposed 2021
\$ 280,000	\$ 154,918	\$ 140,000
2,418,110	1,987,547	2,291,800
270,000	167,269	196,800
<u>29,785</u>	<u>24,300</u>	<u>24,000</u>
\$ 2,997,895	\$ 2,334,034	\$ 2,652,600
\$663,861		
\$345,295		

* Interest income across all funds has been down significantly since March. In our capital projects funds, which makes up more than 50% of our investment portfolio, we believe lost investment income will be approximately \$200,000.

COVID-19 Projected Income Loss

	Current Budget	Proposed Budget
Interest Income	\$ 128,082	\$ 140,000
Building Permits	430,563	126,310
Municipal Court	102,731	73,200
Mixed Beverage	5,485	5,785
Total	\$ 663,861	\$ 345,295

Our Responses/Goals

Preserved financial soundness early on:

- Enacted a temporary hiring freeze for non-essential vacancies
- Eased/delayed expenditures
- Maintained open and continual communication between the Economic Development staff and the Cibolo business community
- Maintained reserves within all operating funds.
- Demonstrate to financial institutions the City's ability to issue and retire municipal debt without risk.

What We Learned

Even under the most difficult situations, our staff performed their duties timely and devoted themselves to preserving the Cibolo lifestyle.

- Over 90% of our workforce showed up daily to their work site.
- Staff understood our citizens/business operations may be facing financial hardship.
- Staff was available and accommodating throughout the crisis.

Combined Operating Budget

The proposed fiscal year 2020-2021 combined operating budget for the City organization totals \$29,075,697. Operating funds are comprised of the General Fund, the Utility Fund, the Drainage Utility District and the Economic Development Fund.

The proposed fiscal year 2020-2021 budget is based on the calculated no-new-revenue (NNR) tax rate, formerly known as the effective tax rate. There are no utility fee increases proposed.

Combined Operating Budget (pg 3)

